

भारतीय गैर न्यायिक

एक सौ रुपये

Rs. 100

₹. 100



ONE

HUNDRED RUPEES

सत्यमेव जयते

भारत INDIA

INDIA NON JUDICIAL

दिल्ली DELHI

N 43982

THIS NON JUDICIAL STAMP PAPER FORMS AN INTEGRAL PART OF  
MEMORANDUM OF UNDERSTANDING BETWEEN INDUSIND BANK LIMITED  
AND THE NATIONAL SMALL INDUSTRIES CORPORATION LIMITED

DATED 25.04.2011

P. Math

Aty



18

## MEMORANDUM OF UNDERSTANDING

Between

**IndusInd Bank Ltd.**

and

**The National Small Industries Corporation Ltd.**

This Memorandum of Understanding (hereinafter called MOU) is made on this **25<sup>th</sup> day of April 2011** at New Delhi between **IndusInd Bank Ltd.**, a body corporate constituted under Banking Resolution Act with its Corporate Office at **2401, Gen. Thimmayya Road, Cantonment, Pune-411 001** (hereinafter referred to as "**IBL**" which expression shall, unless it be repugnant to the context or meaning thereof, mean and include its successors and assigns) of the First Part,

and

**The National Small Industries Corporation Ltd.**, a Government of India Enterprise having its registered office at NSIC Bhawan, Okhla Indl. Estate, New Delhi -110020 (hereinafter referred to as **NSIC**, which expression shall, unless repugnant to the meaning or context thereof mean and include **NSIC**, its successors in interest and permitted assigns) of the Second Part.

WHEREAS the **NSIC** and **IndusInd Bank** are desirous of executing a Memorandum of Understanding (MOU) with a view to record the broad terms and conditions mutually agreed to, by and between them subject to working out the modalities and terms of implementation in detail, in due course, as may be agreed between the **NSIC** and **IndusInd Bank**.

**NOW THEREFORE THIS MEMORANDUM OF UNDERSTANDING WITNESSETH AS UNDER:**

1. Loan Application forms of **IBL** along with the broad terms & conditions will be made available at the operational office(s) of **NSIC**, to be provided to SME units (List of **NSIC** Offices is enclosed).
2. **IBL** will provide a list of branches and controlling offices where application forms for credit support are to be forwarded by the operational offices of **NSIC** collecting applications from interested SMEs.

(contd.....)

*Ruath*



*[Signature]*

3. The NSIC will forward the credit proposals to **IBL's** branches, without any liability on its part for sanction.
4. **IBL** may accept loan applications forwarded by NSIC and consider sanctioning loans on merit basis and as per lending norms laid down in the lending policy of the Bank.
5. After sanction of the loan applications, all necessary action relating to dealing with the borrowers (including disbursement, monitoring, recovery etc.) would be taken up by **IBL**.
6. Upon sanction of the loan, **IBL** will pay within 30 days, 50% of the processing fee received from applicants to NSIC for each application so forwarded. Subsequently, processing fee recovered from the applicants at the time of review / renewal will be shared in the same proportion and shall be paid within 30 days from the date of review of the Accounts.
7. This arrangement of financing by **IBL's** branches shall be extended to the projects relating to SME Sector at different places where bank branches are located or other important industrial centres throughout the country.
8. NSIC is operating a Performance and Credit Rating Scheme for Small Enterprises (SEs) wherein SEs units are rated in terms of 'performance and credit parameters'. Six rating agencies viz., CRISIL, SMERA-DUN & BRADSTREET, ICRA, CARE, ONICRA & FITCH have been empanelled by NSIC under the scheme for rating of the Small Enterprises. **IBL** may refer its customers to NSIC so as to be rated by any one of the six agencies as selected by the customer. In respect of the units rated by any of the above agencies and applying for credit support under this arrangement, the Bank will promote such units and re-calibrate the interest rates and security norms while considering the sanction of their proposals.
9. NSIC organizes various open houses / exclusive sessions, campaigns to create awareness of the schemes implemented by it as well as the arrangements like the one covered under this MOU. **IBL** and NSIC may also jointly hold similar open houses / campaigns to create awareness of their schemes and also take necessary steps to promote the business of mutual interest.

(contd.....)

*Prab*



*[Signature]*


10. Under this understanding, the above arrangements would be given publicity by NSIC and IBL Details of the arrangement shall also be publicised through the website of NSIC and IBL.
11. This MOU will be valid for a period of 3 years and may be renewed on mutually agreeable terms & conditions. Any amendment to the MOU will be mutually agreed upon and will be in writing signed by both the parties. During the term of this MOU and extension thereof, NSIC or IBL may enter into similar arrangements with any other agencies.
12. The MOU can be terminated by either party by giving 60 days prior notice to the other party. During this notice period, NSIC shall not collect any fresh applications from any SME Unit to be forwarded to IBL for credit support. IBL will however to carry out and complete the appraisal of applications in all cases where the applications are received by them prior to the date of termination notice.
13. IBL shall have the right to refuse, accept or not to accept the proposal of a particular Small & Medium Enterprises at its sole discretion and the same may not be disclosed to the customer. However at the request of NSIC, IBL may inform the reason for rejection.

In affirmation, the parties hereto have signed this Memorandum of Understanding on this day first here in above written.

Signed and delivered by the  
within named

Signed and delivered by the  
within named


  
**(G.S. Tuteja)**  
Assistant Vice President  
IndusInd Bank Ltd.


  
**(Ravindra Nath)**  
Director (Finance)  
The National Small Industries  
Corporation Ltd.



Through its Authorised  
Signatory

Through its Authorised  
Signatory

  
Witness  
In the presence of  
Sh. DHANYANJAY BHARDWAJ

  
Witness  
In the presence of  
Sh. Gaurang Dixit

REGIONAL HEAD (BBG-NORTH)  
221-222, SONDATT CHAMBER-II,  
BHIKRAJI CAHA PLACE,  
NEW DELHI - 110066

General Manager (Fin)  
NSIC LTD  
Okhla Indl. Estate  
New Delhi