



# United Bank of India

क्रम नीति, योजना, विगारनी और सूचना विभाग  
C. P. P. M. I. Department  
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164  
19.10.04

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प्रधान कार्यालय  
16, हेमन्त बासु सरणी,  
कोलकाता-700 001  
HEAD OFFICE  
16, Hemanta Basu Sarani  
Kolkata-700 001

संदर्भ सं/Ref. No. CPPMI / ADV Misc / 2155 / 2004

October 16, 2004

*Urgent*

The Chairman-cum-Managing Director,  
The National Small Industries Corporation Ltd.,  
"NSIC Bhavan"  
Okhla Industrial Estate,  
New Delhi - 110 021

*Urgent*  
*copy (cf)*  
*19/10*

*Advisor (B.D)*  
*Pl put up in file*  
*with a brief procedure*  
*for receiving and*  
*referring cases to*  
*1981. This is a*  
*req- under MDO*  
*only*  
*18/10*

Dear Sir,

Re: Tie-up arrangements between United Bank of India  
and The National Small Industries Corporation for  
financing to SSI Units.

Ref: Our letter No. CPPMI/ADV/Misc/1028/2004 dt. 21.7.04.

Further to our above-quoted letter and the discussions held with your officials in Kolkata, we reiterate that the bank is agreeable to consider extension of credit facilities to SSI Units which will be referred / sponsored by your institution on merit and subject to compliance of various norms as laid down in our Lending Policy. We are agreeable in principle to undertake co-financing of such units by the NSIC also depending on the need and merit on case to case basis. We are further agreeable to share 50% of the processing charges that will be recovered from the borrowing SSI units.

2. We would request you to kindly advise your offices at different centres suitably so that they may refer or sponsor SSI units for required funding from our bank subject to our appraisal on merit. On hearing from you we will initiate necessary action at our end.

Yours faithfully,

*[Signature]*  
General Manager  
(Balance Sheet Management & Credit)

Director (Finance)'s office  
डायरी नं./Diary No. 3298  
दिनांक/Date 18-10-04

HPW

"बैंक निजी में भी पत्राचार का स्वागत करता है।"